

# CATALOGUE DES OFFRES

## CONSORTIUM Industrie minière



**Les industriels français ont développé des expertises dans le domaine minier mais la France n'est pas identifiée comme un acteur majeur des fournisseurs miniers. L'industrie minière est pourtant présente dans de nombreux pays et les minerais produits sont à la base de la plupart des produits qui sont utilisés tous les jours. De plus, la transition énergétique va consommer des quantités de minerais gigantesques qui vont nécessiter l'ouverture de nouvelles mines ou l'expansion de mines existantes et constituer une opportunité pour les fournisseurs de l'industrie minière au niveau process ou infrastructures.**

**Ce consortium Industrie Minière, piloté par Eric Maricot de Sarexeo et partenariat avec le pôle de compétitivité AVENIA, a pour ambition de promouvoir une offre de produits et services auprès de l'industrie minière au niveau mondial.**

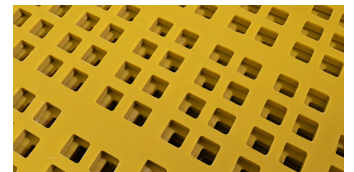
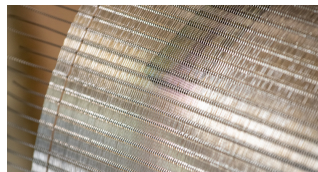
**Company : GIRON**  
**Represented by : Nicolas CHARRIÈRE**  
**Website : [www.giron.fr](http://www.giron.fr)**



### **Business overview :**

**GIRON is a family-owned French group specializing in the manufacture and marketing of high-strength steel and polyurethane screening cloths.**

**We have a production site in France and two production sites in Romania to cover European markets. With a complete range of high-strength steel and polyurethane solutions, we support our customers in the continuous improvement of their production processes, in order to obtain the best cost per ton produced.**



**Creation date : 1924**

**Location : Châtelleraut (France) / Drăgășani (Roumanie)**

**Turnover : 15 M€**

**Export turnover : 3 M€**

**Staff : 130 people**

**Export areas : Belgique, Pays-Bas, Allemagne, Espagne, Italie, Autriche, République tchèque, Grèce, Bulgarie, Drom-Tom, Tunisie, Maroc, Turquie, Code d'ivoire, Suisse, Canada, Chili, Chine...**

### **Projects and achievements :**

- Quarries and sandpits
- Mines
- Recycling
- Agri-food



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**Business overview :**

Since 70 years, HUCHEZ, a family business, has been developing its activity around lifting and pulling loads using cable winches, in its factory located in France.

We design and manufacture winches (manual, electric, etc.) for professionals, for applications involving the lifting or pulling/pulling of loads ranging from a few kg to several dozen tonnes.

Whether it's the simplest winch available from stock, or the design and implementation of customised equipment, our company's strength lies in the fact that it systematically offers solutions to meet the lifting and hauling needs and problems of large companies in all sectors: industry, engineering & construction, mining & quarrying, nuclear, agricultural, rail, maritime & river, entertainment, local authorities, etc.



**Creation date : 1960**

**Location : Ferrières (Oise, France)**

**Turnover : 11 M€**

**Export turnover : 4,3 M€**

**Staff : 61 people**

**Export areas : 55 countries in Europe but also in Africa, Middle East...**

**Projects and achievements :**

- **Counterweight lifting winches**
- **Constant tension dynamometric winches on conveyor belts**
- **Replacement of obsolete equipment by new manufacture in its place**
- ...

**Company : PRECIA MOLEN**  
**Represented by : Michelle HERMELIN**  
**Website : [www.fr.preciamolen.com](http://www.fr.preciamolen.com)**



### **Business overview :**

**PRECIA MOLEN is a French company, family-owned and operated on a human scale, which has established itself on every continent and achieved international success.**

**Since 1951, PRECIA MOLEN has been driven by its passion for precision.**

**Since 1951, PRECIA MOLEN has contributed to improving the processes of its partner customers.**

**This has never been truer than today.**

**Whatever your need, whatever your improvement objective, PRECIA MOLEN is at your side to offer you balanced, sustainable and repairable solutions, and much more besides.**

**You can only improve what you can measure. Whether it's your inputs or your outputs, you can count on PRECIA MOLEN's measurements to get the best out of your mine.**



**Creation date : 1951**  
**Location : Privas / France**

**Turnover : 170 M€**  
**Export turnover : 64 M€**  
**Staff : 1 350 people**

**Export areas : Worldwide**

### **Projects and achievements :**

- **Morocco - Phosphate mines**
- **Canada - Gold mines**
- **New Caledonia - Nickel**
- **Germany - Iron ore**
- **Senegal - Phosphate mines**
- **Switzerland - Iron ore**
- **Malaysia - Nickel**
- **Togo - Phosphate mines**
- **Gabon - Manganese**
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**Company : CHOQUENET**  
**Represented by : Laurie CHOQUENET**  
**Website : www.choquenet.com**



### Business overview :

Located in the Aisne region, in the heart of Chauny, CHOQUENET has been in existence since 1925 and today employs 75 people. Backed by its reputation in mechanical manufacturing, Choquenet has been a world leader in mechanical equipment for float-glass rollers for several decades, and is one of Europe's top four manufacturers of filter presses and Exofalc. The company's know-how, ability to adapt to customer requirements and quality after-sales service are the hallmarks of its reputation. Today, Choquenet filter presses are installed in over 150 countries.



**Creation date : 1925**  
**Location : Chauny, France**

**Turnover : 14 M€**  
**Export turnover : 7-9 M€**  
**Staff : 83 people**

**Export areas :** Worldwide

### Projects and achievements :

- **Managem:** cobalt
- **Reddune:** coal residue
- **ADG:** red mud
- **Stevin rock:** sand washing
- **Hellenic mineral:** nickel hydroxide



## **Business overview :**

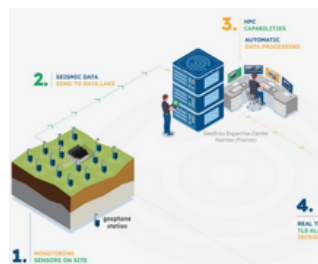
**Geolinks is a pioneer of technological innovation in the geosciences. Our mission is to provide industry with innovative solutions for the geophysical monitoring of subsurface resources, ensuring their safe and sustainable use.**

**Founded in 2020 by three accomplished geophysicists from industry, who shared a conviction: geophysical subsurface monitoring is one of the keys to the Energy Transition, enabling sustainable management of the geological subsurface.**

**Since 2020, in partnership with the Centre National de la Recherche Scientifique (CNRS) and our industrial partners, Geolinks has been developing an innovative geophysical subsurface monitoring solution based on a CNRS patent.**

**Our aim is to revolutionize the monitoring of fluid movements underground. This technology has huge potential in a number of fields, including risk prevention for mining operations.**

**Winner of the highly selective iLab national innovation competition in 2022, elected Startup of the Year 2023 by the Société de l'Industrie Minérale (SIM), Geolinks is backed by a solid ecosystem dedicated to innovation and business development: the French Ministry of Higher Education and Research, Bpifrance's French sovereign wealth fund for public innovation, Réseau Entreprendre Essonne, the Ile-de-France Paris region, the Avenia French Geosciences cluster, and Evolen's Open innovation platform.**



**Creation date : 2020**

**Location : Paris & Nantes, France**

**Turnover : 100-400 K€**

**Export turnover : 70 %**

**Staff : 10 people**

**Export areas : SADC (Southern Africa), South Africa, USA, Canada, Europe,**

## **Projects and achievements :**

- **1 pilot project in Southern Africa**
- **1 pilot project in South Africa**
- **2 pilot projects in France**

**Company : PROCONECT**  
**Represented by : Béatrice BAROKHEL**  
**Website : [www.proconect.fr/fr/](http://www.proconect.fr/fr/)**



### Business overview :

**French manufacturer and designer of industrial electrical connectors.**



**Creation date : 1981**  
**Location : Orvault, France**

**Turnover : 7 M€**  
**Export turnover : 5,1 M€**  
**Staff : 16 people**

**Export areas : Thailand, Germany, Sweden, Senegal, Mauritania, Chili, Italy, South Africa, Morocco, Irlande.**

### Projects and achievements :

- **Thailand - Mines Lampang**
- **Germany - Kaliunz Salz / Mibrag / Laubag**
- **Sweden - Elkab**
- **Senegal - ICS**
- **Mauritania - SNIM**
- **Chile - Minera del Abra**
- **Italy - Mines de sel de Sicile**
- **South Africa - Diverses mines d'or**
- **Marocco - Office Chérifiens des Phosphates OCP**
- **Australia - divers mines**
- **Irland - Tara mines**



## Business overview :

**BONNET designs and manufactures equipments that meet the professionals' requirements, particularly regarding the three main technical objectives:**

**Complete coverage of material processing, from reception to conditioning, including processing - scrubbing, washing, screening, conveying, storage**

**processing of all types of materials: sticky, cutting, abrasive, etc.**

**Technical answer to all the specifications requested in terms of granulometry, angularity, shape coefficient, percentage of filler, etc.**

**Transitic solutions**

**Our reliable and efficient equipments, can calibrate (screens), wash (screens) (scrubbers), transport (distributors) (conveyors) or store (hoppers) (silos) the products.**

**Our missions cover the design of partial or complete installations, the adaptation or the maintenance of existing equipment (all type of crushers, extractors, etc.).**



**Creation date : 1963**

**Location : Saint Maixent L'Ecole 79400**

**Turnover : 20 M€**

**Export turnover : 5 %**

**Staff : 80 people**

**Export areas : Mauritius / DOM TOM / Gabon / Morocco**

## Projects and achievements :

**More than 3000 realisations - Production of 150 machines/year, some examples:**

- **France - Carrière St Brolade, GAGNERAUD group: Secondary and tertiary plant: Production capacity 3500t/dr - Storage capacity 4,500tonnes in hopper and 25,000 tonnes on the ground / 1,200 tonnes of steel; 170m<sup>2</sup> of screening and 750 ml of conveyors.**
- **France - Carrière de CHEMERE groupe COLAS: Primary station: capacity 7000t/dr - 300m<sup>3</sup> reception hopper, / 400 tons of steel; + 600ml conveyors Equipment: DAT BONNET 6018 - Grizzly Scalper BONNET CGB 4521-2 of 10m<sup>2</sup>, Integration of a Crusher METSO C150.**
- **Morocco - OCP : Supply of 2 Debourbeurs 36x10 to treat 400t/hr of phosphate per machine / Supply of a 14m<sup>2</sup> Bonnet de-stoner screen type CHDB 7020-2 r with a capacity of 1500t/hr.**
- **France CEMEX PARIS: Installation of a 1000t/hr train loader - 150t of steel consisting of a 65m<sup>3</sup> hopper, belt extractor and connecting conveyor on loading station with two-way shuttle belt for filling wagons.**





### Business overview :

Development and manufacture of safety radio remote controls for all types of industrial equipment. CONDUCTIX WAMPFLER, through its JAY brand, is the leading French manufacturer of safety radio remote controls for overhead crane and intralogistics. We have sales offices in 30 countries and 65 employees. The key to our success is our ability to offer solutions that are perfectly tailored to our customers' needs, with short lead-times and fully customizable solutions, whether for controlling an overhead crane in a factory or a fleet of AGVs in a logistics center. We have sales of €13 million, with 80% of our customers with recurrent business, and we're aiming to grow by around 10% a year. We are developing our export business in the US, China, Australia and Japan. Each country has its own specific requirements, which we understand so that we can provide the best possible support to our prospects and customers in France and abroad.



**Creation date : 1962**  
**Location : Grenoble, France**

**Turnover : 13 M€**  
**Export turnover : 5 M€**  
**Staff : 65 people**

**Export areas : Mauritius / DOM TOM / Gabon / Morocco**

### Projects and achievements :

- **Bulk handling (ores, coal, grain, chemicals, petroleum products, liquefied gas)**
  - loading/unloading docks for bulk carriers (Queensland bulk terminal - Australia, Bruks Siwertell - Sweden)
  - articulated arms for pumping / filling tanks on ships or tank wagons, including in explosive atmospheres (TB Global Technologies - Japan, Trimet - France)
  - stacking conveyors for storage areas (ThyssenKrupp - Germany)
- **Quarries and open-cast mines**
  - drilling machines (Liebherr - Germany, Somac - France)
  - rock sawing (Lochtmans - Italy, Dazzini - Italy, Semco stone - USA)
- **Underground mining**
  - cutting and drilling machines (Jexwear Technologies - China)
  - personnel and equipment transport systems (Becker-Warkop - Poland)
- **Tunnel boring machine**
  - segment handling and positioning (Herrenknecht - Germany, GH - Spain)
- **Autonomous land mobile robots**
  - inspection / intervention in hazardous areas (Sterela - France, ENSTA - France)
  - tank cleaning (chemicals, petroleum products, nuclear pools) (Tankiac - Spain, Koks Robotics - Slovakia)

**Company : TerrAnalytiX**  
**Represented by : Henry PILLIERE**  
**Website : www.inelinnov.com**



### Business overview :

**Study, production and marketing of combined field analysis systems, and associated service**



**Creation date : 2022**  
**Location : Orléans, France**

**Turnover : 114 K€**  
**Export turnov : N/C**  
**Staff : 5 people**

**Export areas : N/C**

### Projects and achievements :

- **Terranalytix is a team of 4 people, highly experienced in the study, production and marketing of analytical instruments. At the end of the European SOLSA project, they set out to launch combined analytical field instrumentation, supported by Eramet and BRGM. Currently, Terranalytix offers services on continuous analysis on drill core or batch analysis with an innovative XRD/XRF field combination. The latter is available for sale.**
- **The target market is the characterization of materials in the field, in the mining sectors, polluted sites and soils, excavated soil, characterization of mineral materials in general and metals.**



**Business overview :**

**Study, design, production and commissioning of wet mineral treatment solutions (quarries, sand pits, industry, recycling and public works). Sand treatment, Water treatment, Sludge treatment, Bentonite sludge removal.**



**Creation date : 1980**  
**Location : RIOM (Puy de Dôme / France)**

**Turnover : 17,9 M€**  
**Export turnover : 8 M€**  
**Staff : 40 people**

**Export areas : Austria, Cyprus, Spain, Portugal, Italy, Belgium, Denmark, Ireland, Romania, Poland, Australia, Switzerland, Costa Rica, Dominican Republic, Jamaica, Kenya, Morocco, Mauritius, Mexico, Nigeria, Norway, French Polynesia, Philippines, Reunion Island, Rwanda, Senegal, Venezuela, Honduras, Puerto Rico, El Salvador, Martinique, Guadeloupe, Angola, Algeria, Tunisia, South Africa, Panama, Saudi Arabia USA,**

**Projects and achievements :**

- **CARBO ECO : 2 Filter-Press 2000 + 1 Filter-Press 1500 : Coal mines (Poland)**
- **JALICOT : Sand treatment with automatic recombination and water treatment with a 16m clarifier (France)**
- **JPF : Sludge treatment with 2 Filter-Press of 2000x2000 (Switzerland)**
- **FULCHIRON : industrial sand treatment, sand washing, water treatment and sludge pressing (France)**
- **SEFI Grand Paris : 2 bentonite desanders 2 x550 m3/h**
- **Grand Paris : RAZEL-BEC-NGE-IMPLENIA-DEMATHIEU BATRD : Water treatment - exhaure (20 to 120 m3/h)**
- **Lyon Turin IMPLENIA : Water treatment - exhaure (300 m3/h)**

**Company : NOVAIR**  
**Represented by : Charly ZENOU**  
**Website : [www.novair.fr](http://www.novair.fr)**

GROUPE



### Business overview :

**Study, design, production and commissioning of wet mineral treatment solutions (quarries, sand pits, industry, recycling and public works). Sand treatment, Water treatment, Sludge treatment, Bentonite sludge removal.**



**Creation date : 1977**  
**Location : Roissy-en-France**

**Turnover : 75 M€**  
**Export turnover : 60 M€**  
**Staff : 200 people**

**Export areas : +150 countries**

### Projects and achievements :

- **JCS Artel of prospectors "Sininda-1" - Russia**
- **Nordgold - Russia**
- **Buryatzoloto - Russia**
- **Vietnam National Coal - Vietnam**
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